



<https://www.mindfieldresources.com/jobs/position/vice-president-sales-strategy-saudi-arabia/>

Vice President Sales Strategy

Description

We are seeking an astute professional who is either currently in Saudi Arabia or has prior work experience in KSA. You would have worked in managing large direct distribution teams from sales to supply chain to managing large fleets on van sales / trucks etc. The position requires a sales professional who has journeyed through various aspects of the sales and distribution function, has developed deployed RTM projects with an enviable ROI. You would be responsible for revenue management, RTM, GTM, S&OP, trade marketing etc. Covering the GCC and Levant region. Understands how the market has changed and how to manoeuvre his team through that changed reality. Ability to influence change, develop the right capabilities and grow volume and value would be on your KPI list.

A regional conglomerate in the food business with a large manufacturing and complex distribution across the Kingdom.

Employment Type

Full-Time Regular

Job Location

Riyadh

Date posted

July 25, 2019