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Key Account Executive

Description

You would be responsible in planning and executing the sales and marketing activities on agreed budgets and achieve the set targets. You will be the point of contact for Food & Beverages/FMCG/Retail and responsible to handle the distribution of the brand or set of brands within assigned area. Responsible to build and maintain strong professional relationships with clients, ensuring visibility, achievement of sales targets and delivery of high quality customer service to the existent and potential clients. Preparing reports by analyzing, summarizing and following up on the trends and information.

Qualifications

Minimum 3-6 years of experience in Sales, preferably in Food & Beverage/FMCG/Hospitality/Retail sectors. Portrays a positive attitude, negotiator and passionate about sales. Considering Arabic Speaking candidates only. Must be an excellent communicator along with strong skills in MS Office Applications. Candidates with Transferable Iqama only considered.

Due to expansion and growth of the business, our client is seeking for a Key Account Executive to join their friendly team. This role is a very varied & an exciting career opportunity

Employment Type

Full-Time Regular

Job Location

Riyadh

Date posted

July 15, 2019