



Program Duration: 2 Days

Number of Participants

Maximum 15 participants per session

For a detailed workshop structure please request [here](#) or contact: +9714-3671797

PERFORMANCE PLANNING, REVIEW AND COUNSELLING SKILLS

OBJECTIVE OF THE WORKSHOP:

- Achieve understanding of the steps involved in Performance Contracting and Goal Setting.
- Gain appreciation of the processes and skills underlying Performance Review, Feedback and Counseling.
- Develop insights into leadership responsibilities in effectively Managing Performance.

WHAT PARTICIPANTS WILL LEARN:

- What Performance is all about and how to manage the same.
- Why do we need a systemic approach for managing the performance
- Importance of planning for managing performance of individual and team
- Conducting Performance Reviews effectively with counseling skills
- Understand and learn important criteria for making the performance management a success.

LEARNING METHODOLOGIES:

Combination of lecture method, Role play and individual and group exercises. The workshop methodology will focus on integrating the *experiential* with the *conceptual*.